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**Samir Mili**

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## **EDUCATION**

- 1995 **PhD** in Agricultural Economics. Polytechnic University of Madrid, Spain.  
1990 **Master of Science** in Agri-Food Marketing. International Center for Advanced Mediterranean Agronomic Studies (CIHEAM Zaragoza), Spain.  
1987 **Agricultural Engineer**. Agronomic Institute of Sousse, Tunisia.

## **PROFESSIONAL ADDRESS**

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## **MAIN AREAS OF EXPERTISE**

- Food marketing and supply chains
- Agricultural trade and policy
- Sustainable business models and food systems
- Euro-Mediterranean relations in agriculture and food

## **SELECTED RESEARCH PROJECTS**

- New Approaches for Generating Innovative, Sustainable and Resilient Business Models in the Agri-Food Sector  
Financing entity: Spanish National Research Council (CSIC)  
Duration: 2020-2023  
Keywords: Business models, innovation, sustainability, resilience, agri-food sector
- Synergies between Agricultural and Environmental Policies aiming at the Sustainability of Mediterranean Agrosystems  
Financing entity: Spanish Ministry of Economy and Competitiveness  
Duration: 2016-2019  
Keywords: Agricultural sustainability, agricultural policy, agriculture-environment nexus, agro-economic models, foresight
- Sustainable Agri-food Systems and Rural Development in the Mediterranean Partner Countries  
Financing entity: European Commission (FP7)  
Duration: 2010-2014  
Keywords: Sustainable agri-food systems, policy impact assessment, multi-indicator analysis, global value chains

- A Model for Evaluating the Impact of Common Agricultural Policy Measures on the Spanish Agricultural Sector  
Financing entity: National Plan for Research, Development and Innovation  
Duration: 2007-2010  
Keywords: Agricultural policy, impact analysis, Positive Mathematical Programming
- Vineyards as Instrument for Territorial Cohesion. Strategies in Economic Globalization Scenarios  
Financing entity: National Plan for Research, Development and Innovation  
Duration: 2006-2010  
Keywords: Innovation, adoption, production and export strategies
- Safe and High-Quality Supply Chains and Networks for the Citrus Industry between Mediterranean Partner Countries and Europe  
Financing entity: European Commission (FP6)  
Duration: 2006-2008  
Keywords: Food safety and quality, supply chains, citrus industry, Mediterranean countries
- Impacts of Agricultural Trade Liberalization between the European Union and Mediterranean Countries  
Financing entity: European Commission (FP6)  
Duration: 2004-2007  
Keywords: Trade liberalisation, impact analysis, agri-food supply chain, Mediterranean countries
- Safe and High-Quality Food Supply Chains and Networks  
Financing entity: European Commission (FP5)  
Duration: 2002-2005  
Keywords: Food safety, quality, global food networks, public-private partnerships
- Impact of Public Policies on Agri-Food Systems in the Mediterranean Countries  
Financing entity: French Ministry of Agriculture  
Duration: 2003-2005  
Keywords: Public policies, agri-food sector, Mediterranean countries
- Quality Food Products Facing New Competition Challenges  
Financing entity: Spanish Inter-ministerial Commission for Science and Technology  
Duration: 2003-2004  
Keywords: Globalisation, competition, quality, Mediterranean products
- Risks and Opportunities for Quality Mediterranean Agri-Food Products  
Financing entities: Spanish Ministry of Science and Technology  
Duration: 2001-2003  
Keywords: Quality, market valorisation, territorial valorisation, comparative analysis, Mediterranean products

- Analysis of the Potential Olive Oil Market in Germany  
Financing entity: European Commission  
Duration: 1999-2002  
Keywords: International marketing, consumer behaviour, potential market, olive oil
- Production Restructuring and Business Strategies in the Olive Oil Sector  
Financing entity: Spanish Inter-ministerial Commission for Science and Technology  
Duration: 1997-2000  
Keywords: Structural change, competitiveness, business strategies, producer-distributor relationships, olive oil
- Quality, Technology and Environment: Their Impact on the Reorganisation of a Sustainable Agri-Food System  
Financing entity: Spanish Inter-ministerial Commission for Science and Technology  
Duration: 1994-1997  
Keywords: Quality, technology, environment, sustainable agriculture
- Food Marketing Channels: A Regional Development Perspective  
Financing entities: Spanish Ministry of Education and Science, and JNICT of Portugal  
Duration: 1995-1996  
Keywords: Market integration, regional development, Spain, Portugal
- Production Systems and Meat Consumption in France, Italy and Spain: Comparative Analysis with Special Reference to Problems of Quality and the Environment  
Financing entity: European Commission (FP4)  
Duration: 1994-1996  
Keywords: Sustainable meat production, consumption, quality systems
- The Spanish Food industry: Economic Indicators and Trends  
Financing entity: Spanish Ministry of Agriculture  
Duration: 1994  
Keywords: Food industry, economic indicators
- New Trends for the Spanish Agri-Food System within the European Single Market  
Financing entity: Spanish Inter-ministerial Commission for Science and Technology  
Duration: 1991-1993  
Keywords: Economic integration, European single market, business strategies
- Rotational versus Permanent Set-aside of Land in Spain  
Financing entity: European Commission (DG Agriculture)  
Duration: 1992-1993  
Keywords: Set-aside, slippage effects, Spain
- Information and Agri-Food Policy Analysis  
Financing entities: Inter-American Institute for Cooperation on Agriculture (IICA), and Spanish Agency for International Cooperation  
Duration: 1991-1992  
Keywords: Chain analysis, statistical system, agri-food system

- Demand for Olive Oil in Spain  
Financing entity: International Olive Council  
Duration: 1990  
Keywords: Demand analysis, price analysis, olive oil
- Marketing of Lamb Meat from New Zealand in Spain: Market Opportunities and Entry Strategies  
Financing entity: New Zealand Meat Producers Board  
Duration: 1990-1991  
Keywords: Lamb meat, market entry, New Zealand, Spain

### SELECTED PUBLICATIONS

Mili S. (2024). Shifting Business Models for more Sustainable Agri-Food Supply Chains, in: *Agricultural Research Updates*. New York (USA): Nova Science (forthcoming)

Mili S. (2024). A cursory Glance on Agricultural Policy Analysis in a Changing Landscape, in: *Agricultural Policy: Strategies, Challenges and Global Implications*. New York (USA): Nova Science (forthcoming)

Mili S. and Arovuori K. (2023). The Struggle to Sustain Agriculture in EU Southern Neighbourhood Partners: Improving Data and Policies. *EuroChoices* 22(1): 50-57.

Mili S. and Loukil T. (2023). Enhancing Sustainability with the Triple-Layered Business Model Canvas: Insights from the Fruit and Vegetable Industry in Spain. *Sustainability* 15(8): 6501.

Martínez-Vega J., Mili S. and Gallardo M. (2022). Modelling Land Use and Land Cover Changes in the Mediterranean Agricultural Ecosystems, in: *Modeling for Sustainable Management in Agriculture, Food and the Environment* (G. Vlontzos, Y. Ampatzidis, B. Manos and P.M. Pardalos, Eds.). Boca Raton, Florida (USA): CRC Press, pp. 40-73.

Mili S. and Bouhaddane M. (2021). Forecasting Global Developments and Challenges in Olive Oil Supply and Demand: A Delphi Survey from Spain. *Agriculture* 11(3): 191.

García Azcárate, T. and Mili S. (2021). The Tense Relationship Between the European Common Agricultural and Environment Policies, in: *EU Environmental Governance: Current and Future Challenges* (A. Orsini and E. Kavvatha, Eds.). Oxon (UK): Routledge, pp. 101-120.

Mili S. and Arfa I. (2020). Uncovering Value Creation Factors in Organic Food Supply Chains. *International Journal on Food System Dynamics* 11(5): 503-521.

Mili S. (2020). Covid-19, una oportunidad para reestructurar el comercio internacional agroalimentario. *Alternativas Económicas* 3 June 2020.

Mili S. and García Azcárate T. (2020). Political Economy and Prospects of Common Agricultural Policy Reforms, in: *The European Union: Policies, Perspectives and Politics* (R. Moldovan, Ed.). New York (USA): Nova Science Publishers, pp. 43-62.

- Arfa I. and Mili S. (2020). Identifying Value Drivers in Organic Food Supply Chains, in: *System Dynamics and Innovation in Food Networks 2020* (J. Deiters, U. Rickert and G. Schiefer, Eds.). Kiel (Germany): CentMa Press, pp. 25-41.
- Mili S. and Martínez-Vega J. (2019). Accounting for Regional Heterogeneity of Agricultural Sustainability in Spain. *Sustainability* 11(2): 299.
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- Mili, S. (2018). Incidence des réformes des politiques agro-commerciales de l'Union européenne sur la filière oléicole tunisienne. *La lettre de l'ONAGRI* 4(2): 12-18.
- Mili S. (2017). Benchmarking Agri-Food Value Chain Performance Factors in South Mediterranean Countries, in: *System Dynamics and Innovation in Food Networks 2017* (J. Deiters, U. Rickert and G. Schiefer, Eds.). Kiel (Germany): CentMa Press, pp. 48-60.
- Mili S., Júdez L. and de Andrés R. (2017). Investigating the impacts of EU CAP reform 2014-20 and developments in sustainable olive farming systems. *New Medit* 16(3): 2-10.
- Mili S. (2016). Value Chain Dynamics of Agri-Food Exports from Southern Mediterranean to the European Union: End-Market Perspective. *International Journal on Food System Dynamics* 7(4): 311-327.
- Mili S. (2016). An Investigation into the Dynamics of EU Agricultural Imports from Mediterranean Partner Countries, in: *System Dynamics and Innovation in Food Networks 2016* (J. Deiters, U. Rickert and G. Schiefer, Eds.). Kiel (Germany): CentMa Press, pp. 448-469.
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- Kniivilä M., Mili S., Ait El Mekki A., Arovuori K., Ben Saïd M., Çağatay S., Horne P., Kiyamaz T., Laajimi A., Martínez-Vega J., Pyykkönen P., Soliman I. and Thabet B. (2013). *Sustainable agriculture and forestry in the Mediterranean Partner Countries and Turkey: Factors, indicators and challenges*. Helsinki (Finland): PTT Papers, 104 p.
- El Hadad-Gautier F., Petit M., Mili S., Montaigne E. and García Álvarez-Coque J.M. (2013). Sustaining Societies and Agriculture. *International Innovation* 7: 38-40.
- Mili S., Júdez L., de Andrés R. and Urzainqui E. (2013). Evaluating the Impacts of Policy Reforms under Changing Market Conditions on Olive Farming Systems in Southern Spain. *New Medit* 12(1): 22-36.
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- Mili S. and Mahlau M. (2005). *Characterization of European Olive Oil Production and Markets*. Madrid (Spain): Instituto de Economía y Geografía (CSIC), 73 p.
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- Mili S. and Rodríguez-Zúñiga M. (2005). El sector de aceite de oliva español. Transformaciones estructurales recientes y estrategias empresariales, in: *Mercados agroalimentarios y globalización. Perspectivas para las producciones mediterráneas* (S. Mili and S. Gatti, Eds.). Madrid (Spain): Editorial CSIC, pp. 93-107.

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Mili S. and Rodríguez-Zúñiga M. (2001). Tendenze del commercio internazionale dell'olio di oliva spagnolo, in: *L'olivicultura spagnola e italiana in Europa* (A. Cavazzani and G. Sivini, Eds.). Soveria Mannelli (Italy): Rubbettino, pp. 75-95.

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Sanz Cañada J., Mili S. and Rodríguez-Zúñiga M. (1999). Contraintes d'accès au marché et systèmes locaux de production: la filière de l'huile d'olive en Espagne. *Revue de l'Economie Méridionale* 188: 323-339.

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